

Peterson Heino Cotrim Chaves

Founder & Strategic Solutions Consultant | Web Systems Developer | Business Process Specialist

Brazil | Remote-ready | petersonheino@gmail.com | LinkedIn: peterson-heino-cotrim-chaves | HSI: hsisolucoes.com.br

Professional Summary

Professional with contract-based experience since 2013, combining strategic consulting, web systems development, business process management, operations, technical documentation, tenders, dashboards, automation and decision-support routines. Builds practical solutions with PHP, MySQL, JavaScript, CSS and Bootstrap to transform real business needs into control, visibility and operational results.

Professional Experience

High Intelligent Solutions

Founder & Strategic Solutions Consultant | May 2013 - Present

- Founded HSI, a company focused on smart solutions for people, small businesses and companies.
- Creates tailored solutions combining technology, strategy, management, communication and innovation.
- Develops web systems, dashboards, management controls, automation and corporate tools.
- Provides business consulting, process organization, data analysis, strategic planning, corporate documentation, tender processes and technical portfolio structuring for CREA requirements.

Heino Soluções em Informática

Web Software Developer | May 2013 - Present

- Develops web applications for companies and partners connected to the América Móvil Brasil business ecosystem.
- Built systems for HR management, sales control, inventory, services, billing and analytical reports.
- Maps time-wasting routines and converts them into low-cost applications to improve internal resource usage.

Construtora Souza Fernandes

Business Process Manager | Jul 2022 - Jun 2026

- Managed business processes, operational routines, documentation, reports and execution support.
- Organized systems, dashboards, cost controls and contract tracking routines.
- Supported tender processes, technical documentation, planning and operational indicators.

Speed Net Fontoura LTDA ME

Sales Manager | Feb 2015 - Feb 2016

- Managed results based on goals, indicators, productivity analysis and sales forecasting.
- Controlled call center operations and retail store sales scenarios.
- Supported hiring, employee training, decision-making and internal system development.

Speed Sat

Systems Analyst | Aug 2013 - Jan 2015

- Developed systems, administered IT environments and provided technical support.
- Documented system requirements, managed network units and systems, and disseminated information.
- Created productivity and planning reports.

Core Capabilities

Process Mapping	Business Process Management	Risk Management
Continuous Improvement	Tender Documentation	Technical Reports
Construction Planning	Cost Control	Executive Dashboards
Workforce Planning	Training	Business Consulting

Technologies

PHP 8.x | MySQL | JavaScript | HTML5 | CSS3 | Bootstrap | Chart.js | DataTables | Excel | Google Workspace | SQL Server | PostgreSQL | MongoDB

Target Roles

Remote Operations Manager | Business Systems Analyst | PHP/MySQL Developer | Process Automation Specialist | Tender Documentation Specialist | Construction Project Coordinator